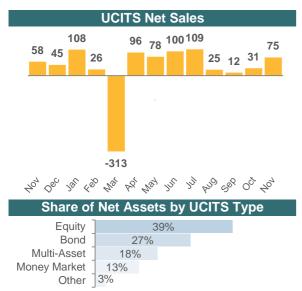
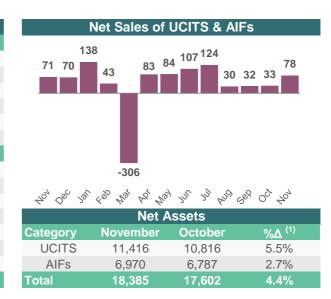
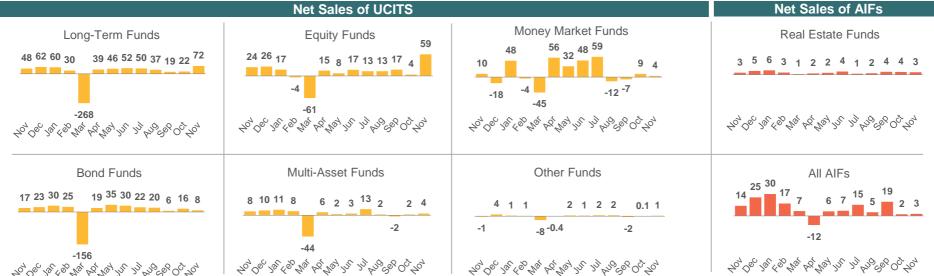
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET

NOVEMBER 2020 DATA



| Net Sales in 2020 | | | |
|-------------------|----------|---------|-------|
| UCITS | November | October | YTD |
| Equity | 59.4 | 3.9 | 98.5 |
| Bond | 8.0 | 15.8 | 55.7 |
| Multi-Asset | 3.5 | 1.8 | 4.8 |
| Money Market | 3.5 | 9.4 | 188.4 |
| Other | 1.0 | 0.1 | -0.9 |
| Total | 75.4 | 30.9 | 346.5 |
| AIFs | November | October | YTD |
| Equity | 1.6 | -0.6 | -13.4 |
| Bond | -7.1 | -11.8 | 7.1 |
| Multi-Asset | 1.8 | 1.1 | -6.2 |
| Money Market | 2.0 | 0.6 | 4.2 |
| Real Estate | 3.4 | 3.8 | 32.7 |
| Other | 1.0 | 9.1 | 74.6 |
| Total | 2.8 | 2.2 | 99.0 |
| Grand Total | 78.2 | 33.1 | 445.4 |





All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions.

(1) Percentage change compares net assets at end November 2020 and October 2020.

