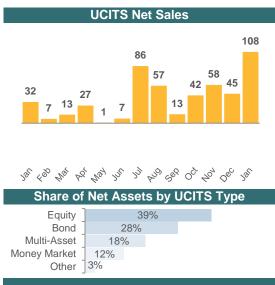
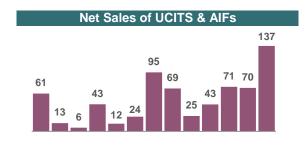
## EFAMA INVESTMENT FUND INDUSTRY FACT SHEET

## **JANUARY 2020 DATA**



Net Sales in 2020				
UCITS	January	December 2019	YTD	
Equity	17.3	25.5	17.3	
Bond	30.1	23.2	30.1	
Multi-Asset	11.3	9.8	11.3	
Money Market	47.7	-17.6	47.7	
Other	1.2	3.6	1.2	
Total	107.6	44.5	107.6	
AIFs (1)	January	December 2019	YTD	
Equity	-0.3	-4.0	-0.3	
Bond	10.3	-2.7	10.3	
Multi-Asset	2.5	15.6	2.5	
Money Market	1.2	-1.2	1.2	
Real Estate	6.0	5.1	6.0	
Other	9.7	12.4	9.7	
Total	29.4	25.2	29.4	
<b>Grand Total</b>	137.0	69.7	137.0	





Net Sales of UCITS			Net Sales of AIFs
Long-Term Funds 62 60	Equity Funds	Money Market Funds 46 44 48	Real Estate Funds
15 10 15 14 19 13 32 37	1 4 7 24 26 17	17 13 3 5 10	3 1 2 3 2 1 1 2 4 2 3 5 6
20 12 12 12 12 12 12 12 12 12 12 12 12 12	-23-13-22 -18	\$\tilde{\psi}_1\	\$\langle \( \psi \) \(
Bond Funds	Multi-Asset Funds	Other Funds	All AIFs
21 14 25 23 27 39 31 17 19 17 23 30 17 19 17 23 30	2 4 4 1 9 10 8 10 11	2 0 4 1	29 25 <sup>29</sup> 7 17 12 17 8 12 11 14 14 14 14 14 14 14 14 14 14 14 14
	-2 -2 -2 -6	-5 -1 -2 -2 -1 -2 -1 -2 -1.1	-7
\$ 18 14 4 14 12 13 13 18 68 9 19 06 18	\$ 18 44 47 42 13 43 85 95 49 48 48	\$ 18 14 4 14 15 13 13 13 18 8 0 5 0 6 16	2 12 24 4 24 2 2 2 2 2 2 2 2 2 2 2 2 2 2

All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions.

- (1) Up until September 2019, data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIF" category due to unavailability of breakdown.
- (2) Percentage change compares net assets at end December 2019 and January 2020.

