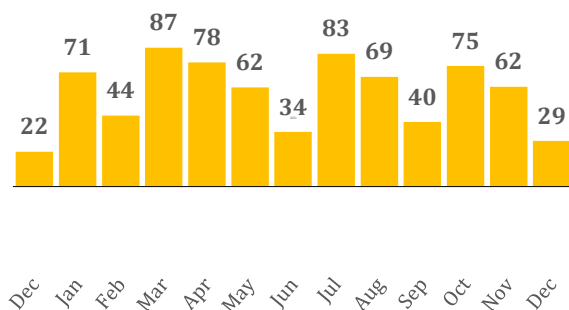
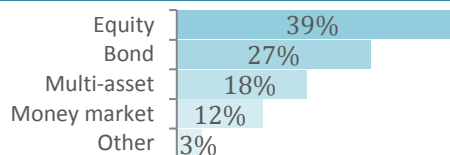


UCITS Net Sales



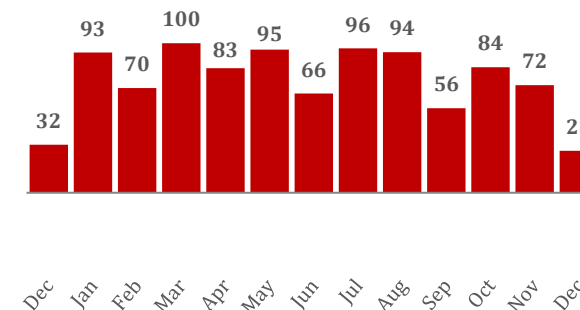
Share of Net Assets by UCITS Type



Net Sales in 2017

UCITS	December	November	YTD
Equity	14.6	26.4	156.8
Bond	17.9	28.9	313.5
Multi-asset	15.9	19.8	180.1
Money Market	-20.8	-0.6	69.3
Other	0.9	-12.0	16.2
Total	28.5	62.5	735.9
AIF ⁽²⁾	December	November	YTD
Equity	11.6	-1.2	23.0
Bond	-29.8	-1.9	-18.7
Multi-asset	8.4	2.7	42.8
Money Market	0.5	-0.4	-3.3
Real Estate	4.7	0.0	27.0
Other	3.9	10.5	130.6
Total	-0.6	9.7	201.5
Grand Total	27.9	72.2	937.3

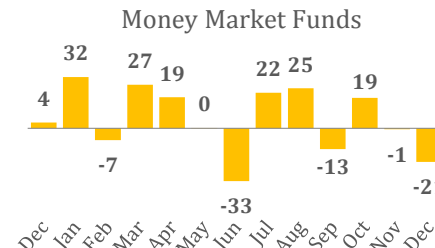
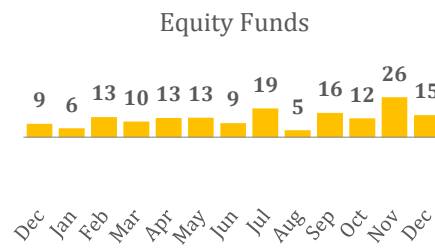
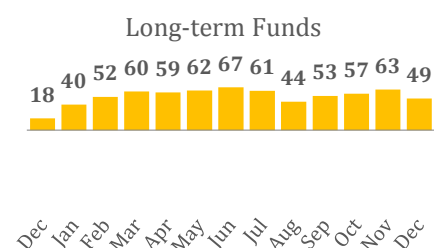
Net Sales of UCITS & AIF



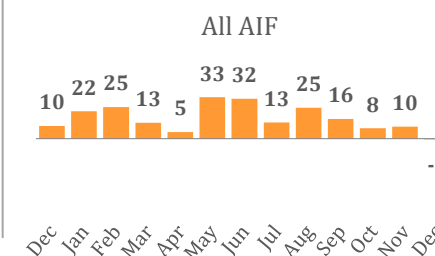
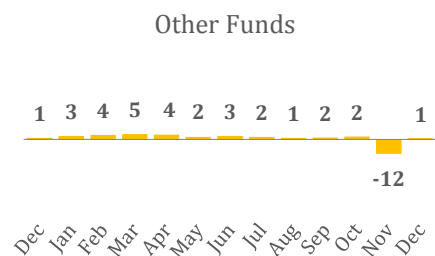
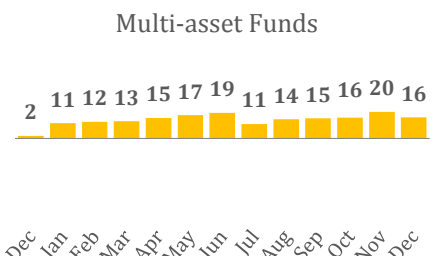
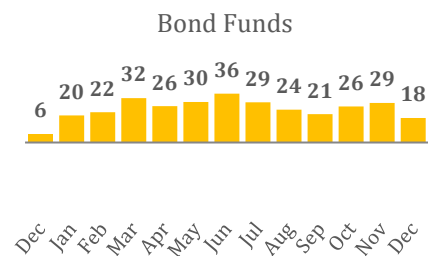
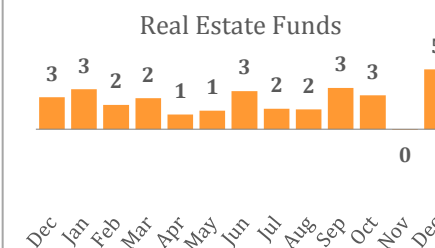
Net Assets

Category	December	%Δ ⁽³⁾	End 2016
UCITS	9,780	0.5%	8,674
AIF	5,916	-0.1%	5,516
Total	15,696	0.2%	14,190

Net Sales of UCITS



Net Sales of AIF



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIF are classified according to regulatory definitions. (2) Data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIF" category due to unavailability of breakdown. (3) Percentage change compares net assets at end December 2017 and end November 2017.