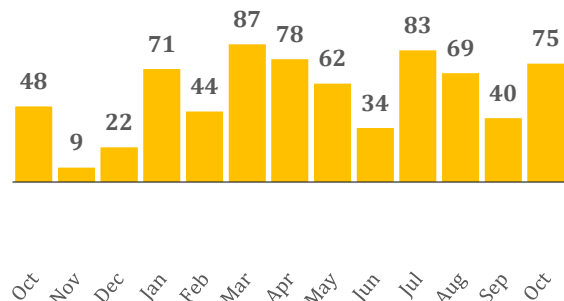
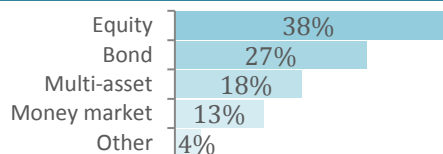


UCITS Net Sales



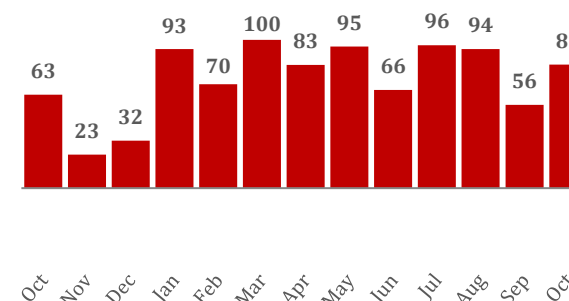
Share of Net Assets by UCITS Type



Net Sales in 2017

UCITS	October	September	YTD
Equity	12.0	15.9	115.2
Bond	26.3	20.5	266.6
Multi-asset	15.4	15.1	144.3
Money Market	18.5	-12.9	90.5
Other	2.6	1.6	27.3
<b>Total</b>	<b>74.8</b>	<b>40.3</b>	<b>643.9</b>
AIF	October	September	YTD
Equity	2.2	6.4	12.4
Bond	-6.0	-2.5	12.9
Multi-asset	-1.0	0.8	31.8
Money Market	-0.8	0.1	-3.4
Real Estate	2.6	3.2	22.1
Other	11.2	7.8	116.3
<b>Total</b>	<b>8.2</b>	<b>15.8</b>	<b>192.1</b>
<b>Grand Total</b>	<b>83.0</b>	<b>56.1</b>	<b>835.9</b>

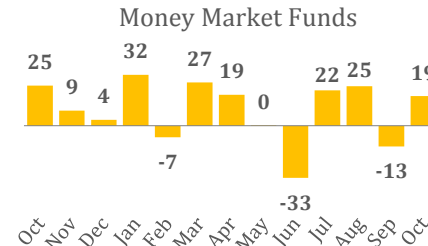
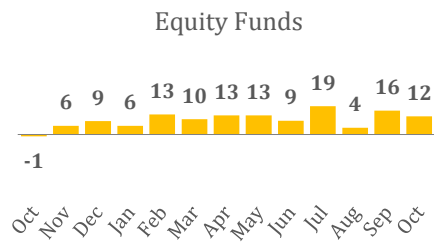
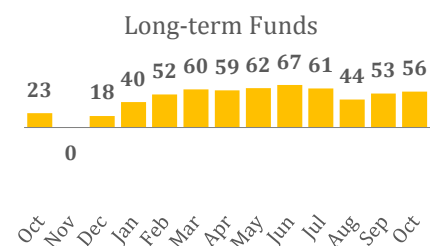
Net Sales of UCITS & AIF



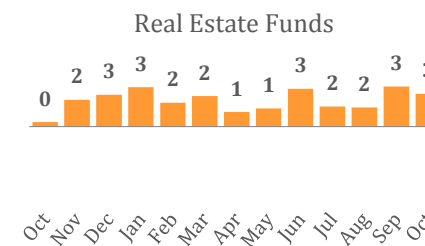
Net Assets

Category	October	%Δ <sup>(2)</sup>	End 2016
UCITS	9,710	2.4%	8,674
AIF	5,949	1.6%	5,516
<b>Total</b>	<b>15,659</b>	<b>2.1%</b>	<b>14,190</b>

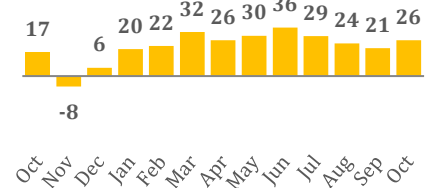
Net Sales of UCITS



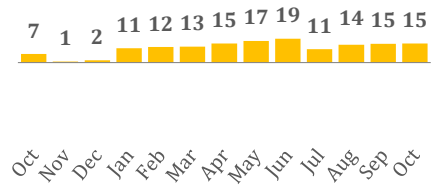
Net Sales of AIF



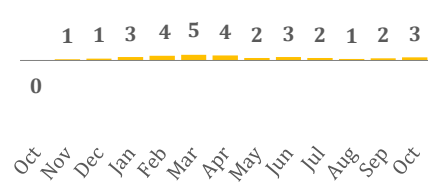
Bond Funds



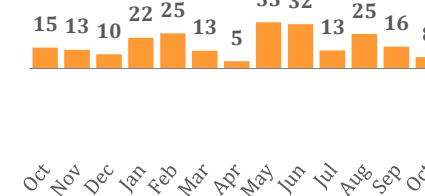
Multi-asset Funds



Other Funds



All AIF



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIF are classified according to regulatory definitions. (2) Percentage change compares net assets at end October 2017 and end September 2017.