

Maxime Jin

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EDUCATION

EM Lyon business school

Master in Management – Programme Grande Ecole

Lyon, France

2022-2025

- **Relevant courses:** Statistics, Portfolio Management, Financial Markets, Excel, Maths, Accounting.
- **GPA 4/4**

Panthéon-Assas University

Double degree applied in economics

Paris, France

2018-2021

Bachelor's degree in Applied Economics – Specialization in Economic Analysis

- **Relevant courses:** Maths, Optimization, Econometrics, Statistics, Macro/Micro-economics, Python.
- **GPA 4/4**

University Diploma in Economics – Engineering in Economic Analysis

- **Relevant courses:** Optimization and linear programming, Data-analysis, Macro-economics, Financial Markets.
- **GPA: 3.93/4**

WORK EXPERIENCES

NATIXIS CIB

Coverage – Portfolio Assistant

Marseille, France

September 2023- March 2024

- Conducted financial analysis and due diligence for credit proposals and risk assessments
- Collaborated on market and industry data analysis to support business development
- Prepared detailed annual reports for the credit committee, highlighting KPI and potential risks
- Analyzed market and industry data with cross-functional teams, aiding in the creation of client pitch books and strategic presentation that supported business initiatives

PROSUPPLY

Founder & CEO

Paris, France

October 2022 – June 2024

- Turnover 25 000€ +
- Created a company supplying furniture to hotels and restaurants (mask, slippers, bottle openers, headphones, etc.)
- Growth planning by analyzing company's data (diversification, cost saving, aim of 20% per year)
- Prepare strategies and documents to negotiate with directors, head of sales (products, price, supplier, stocks, samples)
- Deal management by organizing, tracking, prioritizing deals
- Team supervision and team management

OMNIPRO

Company representative

Paris, France

July 2020 – December 2020

- Created and maintained a database of clients allowing upsells and account management
- Prepared of documents preceding a deal (speech, product reference, stocks, price)
- Organized inventory by keeping an Excel, finalized orders by negotiating with clients

ACTIVITIES

SPES Soutien Scolaire

Volunteer

Lyon, France

October 2022 – Now

- Tutoring student with homework, with a specialization in maths, physics, and biology

Assas Finance

Financial Association of the University

Paris, France

October 2019 – June 2021

- Economic report writing, participated in an annual trading competition (Top 20%)

SKILLS /INTERESTS & PROJECTS

Skills: French (native), English (fluent), Spanish (B1 level), Python, Word, Excel, PowerPoint, SQL.

Certificate: CFA Level 1 Candidate (Mai 2025), Bloomberg Market concept.

Projects: Research Paper on the stock market decline and the financial securities, Economic modelling of a coalition game: "The Core", Research paper on the Forex Market.