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Targeted consultation on the functioning of the Money Market Fund Regulation

Fields marked with * are mandatory.

Introduction

The <u>money market funds Regulation</u>, fully applicable since January 2019, aims at preserving the integrity and stability of the internal market, by addressing credit and liquidity risks challenges experienced by MMFs during the 2008 crisis, increasing the protection of MMFs investors and enhancing the supervision of MMFs.

The MMF Regulation (EU Regulation 2017/1131) requires the Commission to submit a report to the co-legislators assessing the adequacy of this Regulation from a prudential and economic point of view by summer 2022. This should be based on a robust and comprehensive evaluation of current rules. The following questionnaire aims at complementing the information collected by other initiatives and work (ESMA, ESRB/ECB, FSB) on the functioning of the existing rules on money market funds.

Please note: In order to ensure a fair and transparent consultation process only responses received through our online questionnaire will be taken into account and included in the report summarising the responses. Should you have a problem completing this questionnaire or if you require particular assistance, please contact fisma-money-market-funds@ec.europa.eu.

More information on

- this consultation
- the consultation document
- the abbreviations used in this consultation
- money market funds
- the protection of personal data regime for this consultation

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Latvian
Lithuanian
Maltese
Polish
Portuguese
Romanian
Slovak
Slovenian
Spanish
Swedish
*I am giving my contribution as
Academic/research institution
Business association
Company/business organisation
Consumer organisation
EU citizen
Environmental organisation
Non-EU citizen
Non-governmental organisation (NGO)

*Language of my contribution

Bulgarian

Croatian

Czech

Public authority
Trade union
Other
*First name
Adina
*Surname
Gurau Audibert
*Email (this won't be published)
a.gurau.audibert@afg.asso.fr
*Organisation name
255 character(s) maximum
AFG
*Organisation size
Micro (1 to 9 employees)
Small (10 to 49 employees)
Medium (50 to 249 employees)
Large (250 or more)
Transparency register number
255 character(s) maximum
Check if your organisation is on the <u>transparency register</u> . It's a voluntary database for organisations seeking to influence EU decision-making.
5975679180-97
*What type of entity are you?
Financial entity
Non-financial corporate
Institutional investor
Other

*What type of financial entity are you?

Insurance
Other
Please describe your entity, including elements with regard to its size (if applicable): 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
AFG federates is the collective voice of its members, the asset management companies, whether they are entrepreneurs or subsidiaries of banking or insurance groups, French or foreigners. In France, the asset management industry comprises 680 management companies, with €4355 billion under management and 85,000 jobs, including 26,000 jobs in management companies.
*Country of origin
Please add your country of origin, or that of your organisation.
Afghanistan
Aland Islands
Albania
Algeria
American Samoa
Andorra
Angola
Anguilla
Antarctica
Antigua and Barbuda
Argentina
Armenia
Aruba
Australia Austria
AustriaAzarbaijan
AzerbaijanBahamas
Bahrain
Bangladesh

AIFM

UCITS management company

Bank or credit institution

Association representing asset managers

0	Barbados
	Belarus
0	Belgium
	Belize
	Benin
	Bermuda
	Bhutan
	Bolivia
0	Bonaire Saint Eustatius and Saba
0	Bosnia and Herzegovina
0	Botswana
0	Bouvet Island
	Brazil
	British Indian Ocean Territory
	British Virgin Islands
	Brunei
0	Bulgaria
	Burkina Faso
	Burundi
	Cambodia
0	Cameroon
	Canada
	Cape Verde
	Cayman Islands
	Central African Republic
	Chad
	Chile
	China
	Christmas Island
	Clipperton
	Cocos (Keeling) Islands
	Colombia
	Comoros
	Congo

0	Cook Islands
0	Costa Rica
0	Côte d'Ivoire
0	Croatia
0	Cuba
0	Curaçao
0	Cyprus
0	Czechia
0	Democratic Republic of the Congo
	Denmark
0	Djibouti
0	Dominica
0	Dominican Republic
	Ecuador
0	Egypt
0	El Salvador
0	Equatorial Guinea
0	Eritrea
0	Estonia
	Eswatini
0	Ethiopia
0	Falkland Islands
0	Faroe Islands
0	Fiji
0	Finland
0	France
	French Guiana
0	French Polynesia
	French Southern and Antarctic Lands
	Gabon
0	Georgia
	Germany
	Ghana
	Gibraltar

0	Greece
0	Greenland
0	Grenada
0	Guadeloupe
0	Guam
	Guatemala
	Guernsey
	Guinea
	Guinea-Bissau
	Guyana
0	Haiti
	Heard Island and McDonald Islands
	Honduras
0	Hong Kong
0	
	Iceland
	India
0	Indonesia
	Iran
0	Iraq
0	Ireland
0	Isle of Man
	Israel
0	Italy
0	Jamaica
0	Japan
0	Jersey
0	Jordan
0	Kazakhstan
0	Kenya
0	Kiribati
0	Kosovo
	Kuwait

Kyrgyzstan

Laos Latvia Lebanon Lesotho Liberia Libya Liechtenstein Lithuania Luxembourg Macau Madagascar Malawi Malaysia Maldives Mali Malta Marshall Islands Martinique Mauritania Mauritius Mayotte Mexico Micronesia Moldova Monaco Mongolia Montenegro Montserrat Morocco Mozambique

Myanmar/Burma

Namibia

Nauru

Nepal

0	Netherlands
0	New Caledonia
0	New Zealand
0	Nicaragua
0	Niger
0	Nigeria
0	Niue
0	Norfolk Island
0	Northern Mariana Islands
0	North Korea
0	North Macedonia
0	Norway
0	Oman
0	Pakistan
0	Palau
0	Palestine
0	Panama
0	Papua New Guinea
0	Paraguay
0	Peru
0	Philippines
0	Pitcairn Islands
0	Poland
0	Portugal
0	Puerto Rico
0	Qatar
0	Réunion
0	Romania
0	Russia
0	Rwanda
0	Saint Barthélemy
0	Saint Helena Ascension and Tristan da Cunha
0	Saint Kitts and Nevis
0	Saint Lucia

0	Saint Martin
0	Saint Pierre and Miquelon
0	Saint Vincent and the Grenadines
0	Samoa
0	San Marino
0	São Tomé and Príncipe
0	Saudi Arabia
0	Senegal
0	Serbia
0	Seychelles
0	Sierra Leone
0	Singapore
0	Sint Maarten
0	Slovakia
0	Slovenia
0	Solomon Islands
0	Somalia
0	South Africa
0	South Georgia and the South Sandwich Islands
0	South Korea
0	South Sudan
0	Spain
0	Sri Lanka
0	Sudan
0	Suriname
_	Svalbard and Jan Mayen
0	Sweden
0	Switzerland
0	Syria
0	Taiwan
0	Tajikistan
0	Tanzania
0	Thailand
	The Gambia

	Timor-Leste
0	Togo
0	Tokelau
0	Tonga
0	Trinidad and Tobago
0	Tunisia
0	Turkey
0	Turkmenistan
0	Turks and Caicos Islands
0	Tuvalu
0	Uganda
0	Ukraine
0	United Arab Emirates
0	United Kingdom
0	United States
0	United States Minor Outlying Islands
0	Uruguay
0	US Virgin Islands
0	Uzbekistan
0	Vanuatu
0	Vatican City
0	Venezuela
0	Vietnam
0	Wallis and Futuna
0	Western Sahara
0	Yemen
0	Zambia
	Zimbabwe
*In wh	nich jurisdiction are you domiciled?
•	an EU or an EEA Member State
0	United States of America
	United Kingdom

Other

*Please specify the EU or EEA Member State you are domiciled in:
AT - Austria
BE - Belgium
BG - Bulgaria
HR - Croatia
CY - Cyprus
CZ - Czechia
DK - Denmark
EE - Estonia
FI - Finland
FR - France
DE - Germany
EL - Greece
HU - Hungary
IE - Ireland
□ IT - Italy
LV - Latvia
LT - Lithuania
LU - Luxembourg
MT - Malta
NL - Netherlands
PL - Poland
PT - Portugal
RO - Romania
SK - Slovak Republic
SI - Slovenia
ES - Spain
SE - Sweden
IC - Iceland
LI - Liechtenstein
NO - Norway
CH - Switzerland
*Field of activity or sector (if applicable)

Accounting

plicable)

	Auditing
	Banking
	Credit rating agencies
	Insurance
	Pension provision
V	Investment management (e.g. hedge funds, private equity funds, venture
	capital funds, money market funds, securities)
	Market infrastructure operation (e.g. CCPs, CSDs, Stock exchanges)
	Social entrepreneurship
	Other
	Not applicable

The Commission will publish all contributions to this targeted consultation. You can choose whether you would prefer to have your details published or to remain anonymous when your contribution is published. Fo r the purpose of transparency, the type of respondent (for example, 'business association, 'consumer association', 'EU citizen') is always published. Your e-mail address will never be published. Opt in to select the privacy option that best suits you. Privacy options default based on the type of respondent selected

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Anonymous

Only the organisation type is published: The type of respondent that you responded to this consultation as, your field of activity and your contribution will be published as received. The name of the organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your name will not be published. Please do not include any personal data in the contribution itself if you want to remain anonymous.

Public

Organisation details and respondent details are published: The type of respondent that you responded to this consultation as, the name of the organisation on whose behalf you reply as well as its transparency number, its size, its country of origin and your contribution will be published. Your name will also be published.

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1. Questions addressed to all

Question 1. In your view, what is the impact of the MMFR on the MMF industry in the EU?

a) Effectiveness: Has the Regulation been overall effective in delivering on its objective in terms of

	1 (least effective)	2 (rather not effective)	3 (neutral)	4 (rather effective)	5 (most effective)	Don't know - No opinion - Not applicable
Ensuring the liquidity of the fund is adequate to face redemption requests	0	•	0	•	•	0
Preventing risk of contagion	0	0	0	0	•	0
Enhancing the financial stability of the internal market	0	0	0	0	•	©
Increasing MMF investor protection	0	0	0	0	•	©
Reducing first mover advantage incentives in times of stress	0	0	0	0	•	©
Transparency	0	0	0	0	•	0
Supervision	0	0	0	0	•	0
Other aspects	0	0	0	0	0	0

Please explain your answer to question 1 a), providing quantitative information to the extent possible:

3000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Yes, the Regulation has been overall effective in delivering on its objective in terms of all the aspects mentioned in the table. MMFR was a third step of more and more stringent MMF regulation for French MMFs: after AMF's definition of MMFs, the 2010 CESR's Guidelines and now the MMFR.

The "CESR's Guidelines on a common definition of European money market funds" was already stringent and effective allowing to pass through different crisis as the risk of Eurozone breakup (2011), the Greek crisis (2015) or Brexit (2016) without difficulties.

MMFR went even further strengthening the whole MMF management, risk, processes, etc.

One of the effects of the MMFR was to drive out some asset management firms from the MMF space because of high increased costs of compliance while the asset class remuneration is low (sustained low interest rates regime). It is now a more concentrated industry. In France there are now less than 40 asset managers that offer at least one MMF, the vast majority of them being in the MMF space so as to be able to propose an MMF as an option in the employees' savings schemes.

Indeed, the number of funds and AM companies in the MMF space have constantly declined: between 2010 and 2020 we observe a division by more than 4 of the number of MMFs and by 3 of the number of AMs. This market has therefore tightened between fewer AMs and fewer funds (i.e., on average larger funds and larger assets per AM company). A too stringent/bad calibrated reform may result in even more concentration of the industry and a bigger part of the market out of the regulated MMF space (via for instance direct and non supervised holding by institutional investors).

What factors have reduced the effectiveness / rendered the framework less effective than anticipated? Which rules have proven less effective than anticipated?

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

AFG members manage VNAVs. We have observed that the daily and weekly liquidity ratios worked well and played their countercyclical role. In addition, the mark to market valuation helped preventing first mover advantage behaviours, thus also allowing a quick recovery following the market own recovery. We cannot observe the same functioning for the LVNAVs structure for instance, as the attention of investors was too much focused on never breaching the liquidity ratios, creating a cliff effect. This is why AFG advises not to add any new rule on top of the current functioning of the liquidity ratios, otherwise a cliff effect will

not to add any new rule on top of the current functioning of the liquidity ratios, otherwise a cliff effect will undoubtedly be created for all MMFs. We thus oppose ESMA's suggestions on modifying the functioning Art 24 (2) & 25 (2) as well as any attempt to define exceptional market conditions, that by definition are unexpected.

The current text is very clearly and unambiguously worded.

b) Efficiency: Has the framework been cost efficient?

- 1 Least efficient
- 2 Rather not efficient

- 3 Neutral
- 4 Rather efficient
- 5 Most efficient
- Don't know / no opinion / not applicable

Please explain your answer to question 1 b), providing quantitative information to the extent possible:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

The cost efficiency is linked to the effect on the market offering and actors (that concentrated further to MMFR) because of cost of compliance that include the huge costs for reporting. AFG thus humbly advises the Commission to take these effects into account when considering potential reform of MMFR. It would be detrimental to drive even more AMs out of business and concentrate the MMF management in a handful of firms, some of them being part of big non-European AMs. Diversity of firms in the space of economy financing is a richness that we believe the Commission should strive to keep.

2017 2018 2019 2020 Number of French AM companies 54 45 35 34 Number of French MMFs 217 147 121 114

Regarding the reporting costs, they are unreasonably high with regards of the asset class remuneration, we can take a real example of a fund of 16 million€ that may have a benefit of up to 30k€, the offering to onboard from service providers is for instance around 10K€ plus 20K€ by reporting. Are we sure we want to require monthly data reporting (and quarterly for smaller funds) of such a costly, burdensome reporting with little utility (apart from a nice-to-have statistical purpose)?

Is there any undue burden created by the MMFR? What scope is there to realise cost efficiencies via further simplification?

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

As explained at the previous question, streamlining the MMF reporting (and without increasing the rhythm) may be a good example of cost efficiency as today it might be considered a matter of disproportionate burden.

Continuing to send the stress tests to its NCA only, up to the latter to transmit to ESMA or other entities seems proportionate.

In addition, the compliance costs are very high, and permitting a less strict interpretation of the diversification ratios might give some leeway to manage exposures without looking over one's shoulder at every trade.

Should enforcement of the rules and supervision be strengthened?

1500 character(s) maximum

AFG does not find proof of need for strengthened enforcement of the rules or supervision.

AFG would like to remind that sufficient flexibility should be preserved so that actors can manage situations and adapt to markets. MMFR is already a very detailed regulation piece. It should be recognized that funds cannot be asked to be managed as if they were permanently in a crisis situation. In addition, markets evolve, and every crisis is different.

- c) Relevance: Is the framework overall relevant (in terms of evolving objectives and needs, has the market significantly evolved compared to when the MMFR was designed?)?
 - 1 Least relevant
 - 2 Rather not relevant
 - 3 Neutral
 - 4 Rather relevant
 - 5 Most relevant
 - Don't know / no opinion / not applicable

Please explain your answer to question 1 c), providing quantitative information to the extent possible:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

AFG believes that the framework is relevant to the current market.

This question is major and AFG thanks the Commission for asking it. AFG believes that the merit of a regulation, especially at level 1, is to be robust enough so as to adress several market regimes throughout the time. A too detailed piece of regulation does not fit this overarching purpose. The regretted French Institutional Investors Association's President, Jean Eyraud, had also explained this important feature to the Commission during the MMFR negotiations. Having known 30 years of MMF investing in France, he explained that interest rate regimes, inflation, crises are evolving and that MMFs should be able to continue their role as matching the economy financing and investors' needs.

Regarding the last crisis, no European MMF suspended during the pandemic and each MMF dealt with its redemptions. In the French market, despite important redemptions, especially in March 2020 (-52.4 bn euros), French VNAV money market funds managed the outflows. Unlike 2008, there was no issue with the portfolio composition, particularly in terms of asset quality; funds were healthy and resilient in their construction and composition. MMFR played its role. Investors' confidence was maintained: despite the significant net outflows in March, overall inflows in French MMFs over the first 8 months of 2020 amounted to +48.6 bn euros.

How relevant is it, or what needs to change, in light of market developments?

1500 character(s) maximum

In the light of the pandemic, there have been proposed several potential reform options. Two major aspects of the proposed reform options retained AFG's attention:

- Allocate the cost of liquidity to redeemers
- Enhance liquidity on asset side.

They may have the potential to increase fund resilience, but at the same time it should be avoided that details and calibration proposed for implementation have side effects that overtake their utility.

AFG believes that the success on enhancing liquidity on asset side lies fundamentally with the underlying money markets' smooth functioning. All efforts should be done to ensure an orderly functioning of the markets. As any other investment fund, MMFs are dependent on the well-functioning of underlying markets. Neu CP market notable efforts, especially in terms of transparency, should also be done on the euro CPs market. In addition, AFG supports the suggestions recorded in the Paris Europalce report to enhance the Neu CP market: https://paris-europlace.com/sites/default/files/public/pariseuroplace_rapport_attractivite-place-de-paris-financements-courts_2021.pdf

AFG believes that the programs and the responsiveness of the central banks were relevant and that the learning curve makes everyone better prepared. Market stakeholders recognize the need for more transparency, flexibility and the collection of early warning signs on money markets as a whole, not only /specifically on MMFs.

d) Coherence

	(least coherent)	(rather not coherent)	3 (neutral)	4 (rather coherent)	5 (most coherent)	Don't know - No opinion - Not applicable
Is the legislative framework coherent with other related frameworks, at EU level?	•	•	•	•	•	©
Are existing EU provisions coherent with each other?	0	0	0	•	0	0

Please explain your answers to question 1 d), providing quantitative information to the extent possible:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

AFG thanks the Commission for asking such an important question. It is essential for the European Commission to ensure that the MMFR framework is not affected by other regulations, especially banking ones.

We are all conscious of the improvements introduced by MMFR to tackle liquidity and credit risk in MMFs. The Commission should also consider coherence with rules that might seem overly restrictive for the calculation of banking ratios under CRR. MMFs should be considered as liquid assets when held by banks. Another issue is linked to MMFs that are rated by an external CRA. Some CRAs may impose credit quality rules that are restricting the diversity of eligible instruments and create an external rating overreliance.

e) EU value-added: Has intervention at EU level been justified, and does it continue to be justified?

- 1 Least successful
- 2 Rather not successful
- 3 Neutral
- 4 Rather successful
- 5 Most successful
- Don't know / no opinion / not applicable

Please explain your answer to question 1 e), providing quantitative information to the extent possible:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

As long as the European rule takes into account the market specificities (which is not always the case), the European rule ensures level playing field. We note however that sometimes the "supervision hat" of a European agency may chase the "competitivity hat" and the market ends up with straight jacket rules, not adequate at least to some markets. AFG pleads that the Commission and its Agencies take great care in insuring that financing markets competitivity, specificities, and continuation of activity are preserved, especially when European issuers, stakeholders and market players are involved.

What has been the value-added compared to national frameworks?

1500 character(s) maximum

Level playing field

Question 2. a) To what extent has MMFR made MMFs more resilient during March 2020 and compared to 2007 (i.e. considering equivalents to MMFs at that time)?

- 1 Least successful
- 2 Rather not successful
- 3 Neutral
- 4 Rather successful
- 5 Most successful
- Don't know / no opinion / not applicable

Please explain your answers to question 2 a), in case you have the experience /information to make such a comparison:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

As explained above, AFG observed MMFs' resilience during the pandemic.

No European MMF suspended during the pandemic and each MMF dealt with its redemptions. In the French market, despite important redemptions, especially in March 2020 (-52.4 bn euros), French VNAV money market funds managed the outflows.

Unlike 2008, there was no issue with the portfolio composition, particularly in terms of asset quality; funds were healthy and resilient in their construction and composition.

Investors' confidence was maintained: despite the significant net outflows in March, overall inflows in French MMFs over the first 8 months of 2020 amounted to +48.6 bn euros.

AFG reminds that the crisis was an exogenous shock to money markets that generated a genuine « need for cash » from corporates related to their economic activity sudden fall. There is no «flight to quality» phenomenon to report in this case.

As any other investment fund, MMFs are dependent on the well-functioning of underlying markets. AFG believes that the programs and the responsiveness of the central banks were relevant and that the learning curve makes everyone better prepared. Market stakeholders recognize the need for more transparency, flexibility and the collection of early warning signs on money markets as a whole, not only/specifically on MMFs.

Question 2. b) Through which channels has MMFR made MMFs more resilient during March 2020 and compared to 2007?

	1 (least successful)	(rather not successful)	3 (neutral)	4 (rather successful)	5 (most successful)	Don't know - No opinion - Not applicable
MMFR rules on credit risk	0	0	0	0	•	0
MMFs asset composition	0	0	0	0	•	0
Definition of liquidity	0	0	0	0	•	0
Other	•	0	0	•	0	0

Please explain your answers to question 2 b), in case you have the experience /information to make such a comparison:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

AFG believes that MMFR went as far as possible to define robust rules on credit risk, asset eligibility and ratios, portfolio and underlying liquidity. Any new possible addition should be well calibrated so as not to imbalance the current status. One cannot know in advance where the next crisis will come or how the new market, interest rate, stability issues may evolve. A robust framework should also ensure enough flexibility to be able to adapt to market conditions. This is what active asset management is about.

Question 3. If LVNAV were not available anymore, what impacts would you expect on you, and other relevant stakeholders? Please explain:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

AFG members offer too few LVNAVs to be relevant for us to comment. Our members' funds investors (European institutional investors for the main part) have never had an issue investing in VNAVs under the cash equivalent book. We would like to remind that an in-depth work has been done by the French Accounting Authority (ANC) in relation with the IFRS so to recognize that the MMFR compliant MMFs were all presumably corresponding to the cash equivalent provisions (knowing that the final decision is always the responsibility of the investor's auditor). It would be very annoying for AFG to learn that in a totally artificial manner, some commentators might let erroneously stakeholders believe that only some MMFs are presumably eligible to "cash equivalent" provisions and that this would constitute a reason to claim for investors the stringent need to invest in CNAV type of funds over VNAVs. Because this reason would be misleading.

Question 4. If Public Debt CNAV MMFs were not available anymore, what impacts would you expect on you, and other relevant stakeholders? Please explain:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

AFG members offer € VNAV MMFs, or there are very few PDCNAVs € denominated because of the market (no interest to have public debt MMFs for our members' investors and in addition the low to negative interest rate regime is a deterrent to the creation of € denominated PDCNAVs.

Question 5. What elements of the MMFR could in your view be improved?

Know your customer policy

Disclosure / transparency
Role of credit rating
Limitations on the use of amortised cost method
Regulatory triggers for LMTs
Data sharing
Scope
Other
To what degree is it important to improve the regulatory triggers for LMTs?
1 - Not important
2 - Rather not important
3 - Neutral
4 - Rather important
• 5 - Very important
Don't know / no opinion / not applicable
Please explain your answer about the improvement of the regulatory triggers
for LMTs:
1500 character(s) maximum
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
AFG would like to remind that from a pragmatic standpoint, all crises are dealt with in coordination. Thus, it should be acknowledged that there should be a coordinated activation of LMTs and/or information with the authorities at least at the level of the currency/financial centre.
To what degree is it important to improve the data sharing?
1 - Not important
2 - Rather not important
© 3 - Neutral

T

- 4 Rather important
- 5 Very important
- Don't know / no opinion / not applicable

Please explain your answer about the improvement of the data sharing:

1500 character(s) maximum

Central banks and market authorities should be able to improve data sharing on the money markets so as to improve the orderly functioning of money markets.

As stated previously, as any other investment fund, MMFs are dependent on the well-functioning of underlying markets. AFG believes that the programs and the responsiveness of the central banks were relevant and that the learning curve makes everyone better prepared. Market stakeholders recognize the need for more transparency, flexibility and the collection of early warning signs on money markets as a whole, not only/specifically on MMFs.

Question 6. What regulatory developments at international level should be taken into account in the MMFR and why? Please explain:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Each market has its specificities: for instance, the US market and the EU market are not alike. This is why each regional regulation should be adapted. However, there might be some options that can be considered more specifically in the context of MMFs potential reforms.

First, there should be avoided adding any cliff effect in the regulation.

Second, it is useful to be able to allocate the cost of liquidity to redeemers and efforts should be made to enhance the smooth functioning (and thus the liquidity) of the underlying money markets. AFG members believe that European MMFs too should benefit from access to the ECB's reverse repurchase program (like in the US). The quarter end problem when banks cannot accept significant cash on their balance sheets could thus be avoided, as well as the important reduction in short-term money market yields at year end (no more MMFs stringent need of temporarily placing their cash).

Question 7. Would the <u>proposal on Liquidity Management Tools</u> under the AIFMD/UCITS review contribute to strengthen the liquidity risk management in MMFs?

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		Y	_	•

Partially

0		
	N	6

Other

Don't know / no opinion / not applicable

Please explain your answer to question 7:

1500 character(s) maximum

In France there is a full spectrum of available tools to use as LMTs. This was not the case at the European level. The AIFM/UCITS proposal brings forward a short list of 3 tools to be able to include mandatorily. This list should indeed continue to be coherent with MMFR, where the redemption fee is envisaged as one potential reform option.

MMFs have a higher sensitivity to the liquidity risk than other investment funds. The acceptability of the LMTs should be discussed also with investors before the Commission decides.

AFG is favourable in principle with the introduction of an anti-dilution method, however the operational characteristics are major. AFG advocates strongly for a liquidity fee, which is operationally a better solution than swing pricing or ADL for money market funds. AFG thinks that, drawing lessons from the COVID-19 crisis, the legislator should look for a « systemic » utility of the tool as it should only be applied in difficult markets, not in normal ones (which may be different from other funds LMTs).

The fee should take the form of a fixed percentage in relation to money market type of remuneration, i.e., of a few basis points. In any case, it should be avoided that the liquidity fee amounts to a « sanction ». As explained above, AFG would like to remind that from a pragmatic standpoint, all crises are dealt with in coordination.

Question 8 a) Do you have any comment on the impact of the MMFR on the functioning of short-term markets (via investments in short-term instruments issued by banks, insurances, non-financial corporates, etc.), both in terms of costs/convenience, but also in terms of financial stability/contagion in times of

Please explain further and provide quantitative information if possible:

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Money markets are an important short-term capital market that contributes to the financing of the economy. As such, they are one of the pillars of the global financial system.

MMFs play an important role in this market allowing the encounter between a short term financing need and a short term investment, offering a remuneration in line with money markets. In France, they allow for more than 40 years (since 1981) a sustainable financing of the short end of the economy.

No, MMFs do not create contagion. On the contrary, they may act as a buffer in a crisis.

Borrowers, like treasurers or corporates, count on MMFs as a short-term funding available to them. They appreciate the continuous detention of short-term paper (CDs and CPs) by MMFs, which constitute historically a very stable, reliable, diversified and less costly (vs banks) financing source. Standard MMFs offer a higher diversification as the eligible paper can go up to 2 years maturity, allowing access to financing for more European non-financial corporates. Replacing MMFs would simply transfer the activity and related risks mainly towards banks without retaining the benefits of the current diversification of sources. This hypothesis would prove to be suboptimal from a systemic point of view.

MMFs do not bear contagion risk, they act more like a "buffer": MMFs are a highly regulated actor in the money market space; they are diversified, constrained and transparent investment funds, have diversified investor' base, etc.

Question 8 b) In your view, is there sufficient transparency both in terms of issuance, underlying collateral and rates of short-term money market instruments in the EU insofar as covered by the MMFR?

V/	
Yes	

Partially

[⊚] No

Don't know / no opinion / not applicable

Please explain your answer to question 8 b):

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

Increasing the knowledge on money markets is key. Daily transparency on issuance and transaction information would be very useful. We propose the implementation of a trade repository easily accessible, enabling a follow-up of the issuers outstanding volumes and displaying the characteristics of the short-term papers issued (nature, eligibility, maturity, ISIN, sector ...). Information on the types of investors in money markets and the trends of their investment would also be useful. Neu CPs are benefitting from better transparency (Banque de France statistics), standardisation and facility of use than Euro CPs. The Short-Term European Paper (STEP) initiative/label should also be reinvigorated to increase the confidence in the short-term markets.

As in the case of NeuCP, it would be useful to create a European regulated market for EuroCP, with better transparency on pricing, issuance, and secondary market volumes. It should also be permitted that all these papers be eligible as collateral with the ECB. AFG supports the Paris Europlace report on NeuCP. AFG members believe that in addition central banks should be able to take as temporary repo portfolio short term papers that respect a set of minimum criteria (credit rating, maturity, etc). The objective would be to facilitate the access to central banks' repurchase programmes either through reinforcing the effectiveness of the circuit going through banking institutions (current situation) or even get direct access.

2. Questions addressed to investors in MMFs

Question 9. In which type(s) of EU MMFs do you invest?

Please indicate in the respective cell, approximately, the total amount of your holdings in EU MMF converted in EUR:

	Public debt CVNAV	LVNAV	Standard VNAV	Short-term VNAV
Amount in EUR as of 31/12 /2021				

Question 10. Which currency do you mostly invest in and for what reasons?

Please indicate the percentage share of your holdings at the end of 2021:

	EUR	GPB	US Dollars	Other currencies
In LVNAV				
In public debt CNAV				
In VNAV				

Please explain your answer to question 10: 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method. Question 11. a) What are the reasons/needs for investing in public debt CNAV Please select as many answers as you like Short-term investment: optimise returns while preserving liquidity Margin call management Operational use (payment of invoices and bills, etc.) Other cash management reasons As part of investment products offered to retail investors (life insurance) product, pensions products, fund of funds – please specify which one(s) and why Regulatory incentives, please specify which one(s) and why Tax reasons, please specify which one(s) and why Accounting reasons (e.g. Classification in "cash and cash equivalents" investment, others.) Other Question 11. b) What are the reasons/needs for investing in LVNAV? Please select as many answers as you like Short-term investment: optimise returns while preserving liquidity Margin call management Operational use (payment of invoices and bills, etc.) Other cash management reasons As part of investment products offered to retail investors (life insurance) product, pensions products, fund of funds - please specify which one(s) and why

Regulatory incentives, please specify which one(s) and why
Tax reasons, please specify which one(s) and why
Accounting reasons (e.g. Classification in "cash and cash equivalents"
investment, others.)
Other
Question 11. c) What are the reasons/needs for investing in standard VNAV? Please select as many answers as you like
Chart term investment: entimics returns while processing liquidity
Short-term investment: optimise returns while preserving liquidity
Margin call management Operational use (payment of invoices and bills, etc.)
Operational use (payment of invoices and bills, etc.)
Other cash management reasons
As part of investment products offered to retail investors (life insurance product, pensions products, fund of funds – please specify which one(s) and
why
Regulatory incentives, please specify which one(s) and why
Tax reasons, please specify which one(s) and why
Accounting reasons (e.g. Classification in "cash and cash equivalents" investment, others.)
Other
Question 11. d) What are the reasons/needs for investing in short-term VNAV
Please select as many answers as you like
Short-term investment: optimise returns while preserving liquidity
Margin call management
Operational use (payment of invoices and bills, etc.)
Other cash management reasons
As part of investment products offered to retail investors (life insurance
product, pensions products, fund of funds - please specify which one(s) and
why
Regulatory incentives, please specify which one(s) and why
Tax reasons, please specify which one(s) and why

Accounting reasons (e.g. Classification in "cash and cash equivalents"	
investment, others.)	
Other	

Question 12. What is your investment horizon when investing in these MMFs?

Please specify time frame and please indicate "on demand" when you invest in MMF due to keeping a liquid cash balance:

	Investment horizon
Public debt CVNAV	
LVNAV	
Standard VNAV	
Short-term VNAV	

1500 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 13. Do the levels of DLA and WLA profile published by MMFs pla	v a
role in your investment/disinvestment decision?	y u
© Yes	
Partially	
© No	
Don't know / no opinion / not applicable	
Please explain your answer to question 13:	
1500 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 14. Except for immediate cash needs, what are the most typical reasons why you would divest from	om a
given MMF?	
a) Drift of risk indicators (WAM, WAL, DLA, WLA)	
1 - Not important	
2 - Rather not important	
3 - Neutral	
4 - Rather important	
5 - Very important	
Don't know / no opinion / not applicable	

Please explain your answer to question 14 a):

1500 character(s) maximum

b) Fund's recent performance
Volatility of the NAV and MTM (shadow) NAV
1 - Not important
2 - Rather not important
3 - Neutral
4 - Rather important
5 - Very important
Don't know / no opinion / not applicable
Please explain your answer to question 14 b) on volatility of the NAV and MTM (shadow) NAV: 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.
Difference between constant NAV and MTM (shadow) NAV that widens (question relevant for LVNAV and Public Debt CNAV)
1 - Not important
2 - Rather not important
3 - Neutral
4 - Rather important
5 - Very important
Don't know / no opinion / not applicable

Please explain your answer to question 14 b) on the difference between constant NAV and MTM (shadow) NAV that widens (question relevant for LVNAV and Public Debt CNAV):

1500 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word ch	aracters counting method.
c) By anticipation due to the market context	
Risk of non-accessibility or partial access to	the cash in case of LMTs being
triggered (e.g. suspension, gates)	
1 - Not important	
2 - Rather not important	
3 - Neutral	
4 - Rather important	
5 - Very important	
Don't know / no opinion / not applicable	
Please explain your answer to question 14 o	on risk of non-accessibility or
Please explain your answer to question 14 control partial access to the cash in case of LMTs b gates): 1500 character(s) maximum	eing triggered (e.g. suspension,
Please explain your answer to question 14 or partial access to the cash in case of LMTs b gates):	eing triggered (e.g. suspension,
Please explain your answer to question 14 control partial access to the cash in case of LMTs b gates): 1500 character(s) maximum	eing triggered (e.g. suspension,
Please explain your answer to question 14 control partial access to the cash in case of LMTs b gates): 1500 character(s) maximum	eing triggered (e.g. suspension,
Please explain your answer to question 14 control partial access to the cash in case of LMTs b gates): 1500 character(s) maximum	eing triggered (e.g. suspension,
Please explain your answer to question 14 control partial access to the cash in case of LMTs b gates): 1500 character(s) maximum	eing triggered (e.g. suspension,
Please explain your answer to question 14 control partial access to the cash in case of LMTs b gates): 1500 character(s) maximum	eing triggered (e.g. suspension,
Please explain your answer to question 14 or partial access to the cash in case of LMTs be gates): 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word ch	eing triggered (e.g. suspension,
Please explain your answer to question 14 or partial access to the cash in case of LMTs be gates): 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word che	eing triggered (e.g. suspension,
Please explain your answer to question 14 of partial access to the cash in case of LMTs be gates): 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word character than the	eing triggered (e.g. suspension,
Please explain your answer to question 14 of partial access to the cash in case of LMTs by gates): 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word chemical control of further market the MMF's performance 1 - Not important	eing triggered (e.g. suspension,
Please explain your answer to question 14 of partial access to the cash in case of LMTs be gates): 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word che Emerging risks, anticipation of further market the MMF's performance 1 - Not important 2 - Rather not important	eing triggered (e.g. suspension,
Please explain your answer to question 14 of partial access to the cash in case of LMTs be gates): 1500 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word che Emerging risks, anticipation of further market the MMF's performance 1 - Not important 2 - Rather not important 3 - Neutral	eing triggered (e.g. suspension,

Please explain your answer to question 14 c) on emerging risks, anticipation

of further market	s deterioration that may affect the MMF's performance:
1500 character(s) max	imum e breaks, i.e. stricter than the MS Word characters counting method.
	uld the mandatory availability of LMTs to pass on the cost of eming investors be a reassurance to the remaining investors?
© Yes	
Partially	
[©] No	
	no opinion / not applicable
	e breaks, i.e. stricter than the MS Word characters counting method.
	LVNAV were not available anymore, or not available in your cy, what alternative investment(s) would correspond to your
Bank deposi	
Short-term V	• • • • • • • • • • • • • • • • • • • •
Standard VN	
Public debt (
	ent funds other than MMFs
Non-EU MM	FS

Non-EU investment funds other than MMFs	
Direct investments in money market instruments (such as short-tern	n treasury
bills, etc.)	,
Other financial instruments	
Other	
Please further explain your answers to question 16 if necessary:	
1500 character(s) maximum	
including spaces and line breaks, i.e. stricter than the MS Word characters counting method.	
Question 17. If Public Debt CNAV MMFs were not available anymo	re, or not
available in your preferred currency, what alternative investment	(s) would
correspond to your needs?	
correspond to your needs? Please select as many answers as you like	
Please select as many answers as you like	
Please select as many answers as you like Bank deposits	
Please select as many answers as you like	
Please select as many answers as you like Bank deposits	
Please select as many answers as you like Bank deposits Short-term VNAV	
Please select as many answers as you like Bank deposits Short-term VNAV Standard VNAV	
Please select as many answers as you like Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs	
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term	n treasury
Please select as many answers as you like Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.)	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments	n treasury
Please select as many answers as you like Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.)	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments Other	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments Other Please further explain your answers to question 17 if necessary:	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments Other Please further explain your answers to question 17 if necessary: 1500 character(s) maximum	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments Other Please further explain your answers to question 17 if necessary:	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments Other Please further explain your answers to question 17 if necessary: 1500 character(s) maximum	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments Other Please further explain your answers to question 17 if necessary: 1500 character(s) maximum	n treasury
Bank deposits Short-term VNAV Standard VNAV EU investment funds other than MMFs Non-EU MMFs Non-EU investment funds other than MMFs Direct investments in money market instruments (such as short-term bills, etc.) Other financial instruments Other Please further explain your answers to question 17 if necessary: 1500 character(s) maximum	n treasury

Question 18. Do you already invest in these alternative investments? If so, in which ones?

	Percentage share invested (end 2021)	Further comment if necessary
Alternative investments		
Bank deposits		
Non-EU MMFs		
Non-EU investment funds other than MMFs (please specify which ones)		
Direct investments in money market instruments		
Other financial instruments (please specify which ones)		
Other (please specify which ones)		

Question	18 a)	Would	it be	feasible	for you	to	transfer	all	your	MMF	holdi	ngs
into these	e instr	uments	?									

- Yes
- [◎] No
- Don't know / no opinion / not applicable

3. Questions addressed to MMFs asset managers

Question 19. Which type(s) of MMFs do you manage, in which currency and for which amount (end of 2021 position converted in EUR)?

	CNAV - Total NAV EUR	LVNAV - Total NAV in EUR	Standard VNAV - Total NAV in EUR	Short-term VNAV - Total NAV in EUR
Euro-denominated			317 bn €	69 bn €
USD-denominated				
GBP-denominated				
Other currencies (please specify)				

Question 20. Do the MMFs you manage invest in debt issued or guaranteed by public authorities or institutions?

Please select as many answers as you like	
Debt issued or guaranteed by EU public issuers	
Debt issued or guaranteed by non-EU public issuers	

Question 21. When monitoring the evolution of the difference between the constant NAV and MTM (shadow) NAV, on a regular basis or during the March 2020 crisis, what actions were/are taken to maintain this difference below the threshold mentioned in Article 33(2)(b) of Regulation 2017/1131 for LVNAV or to maintain a constant NAV for public debt CNAV?

	Action taken on a day to day basis	Specific actions taken during the March 2020 crisis
Public debt CNAV		
LVNAV		

Question 22. Can you explain the direct and indirect impacts (on the type of MMF and on the broader market of the central banks' intervention since March 2020 up to now?			

a) CNAV:

	(low impact)	(rather low impact)	3 (neutral)	4 (rather high impact)	5 (very high impact)	Don't know - No opinion - Not applicable
Impact of outright purchases of CP by central banks on cumulative MMFs outflows/inflows	©	0	0	0	0	•
On prices of short-term financial instruments bought by the ECB /BoE/FED	0	0	0	0	0	0
Impact on market confidence -decreasing outflows (EUR)	0	0	0	0	0	0
Other impact(s)	0	0	0	0	0	0

Please specify the central bank your answer to question 22 a) refers to (ECB, BoE, FED): 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

B) LVNAV:

	(low impact)	(rather low impact)	3 (neutral)	4 (rather high impact)	5 (very high impact)	Don't know - No opinion - Not applicable
Impact of outright purchases of CP by central banks on cumulative MMFs outflows/inflows	©	©	0	•	0	•
On prices of short-term financial instruments bought by the ECB /BoE/FED	0	0	0	0	0	0
Impact on market confidence -decreasing outflows (EUR)	0	0	0	0	0	0
Other impact(s)	0	0	0	0	0	0

Please specify the central bank your answer to question 22 b) refers to (ECB, BoE, FED): 5000 character(s) maximum including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

C) VNAV:

	1 (low impact)	(rather low impact)	3 (neutral)	4 (rather high impact)	5 (very high impact)	Don't know - No opinion - Not applicable
Impact of outright purchases of CP by central banks on cumulative MMFs outflows/inflows	•	0	0	0	0	•
On prices of short-term financial instruments bought by the ECB /BoE/FED	0	0	0	•	0	0
Impact on market confidence -decreasing outflows (EUR)	0	0	0	0	0	0
Other impact(s)	0	0	0	0	0	0

Please specify the central bank your answer to question 22 c) refers to (ECB, BoE, FED):

5000 character(s) maximum

including spaces and line breaks, i.e. stricter than the MS Word characters counting method.

AFG agrees with the PEPP being a powerful tool, as the president of the ECB explains in "One year of the PEPP: many achievements but no room for complacency Blog post by Christine Lagarde, President of the ECB 22 March 2021"

- "The launch of the PEPP acted as a powerful circuit breaker. Market conditions stabilised before we bought even a single bond. Our commitment to do everything necessary within our mandate to support the euro area economy throughout the pandemic was understood and internalised by markets from day one."

In order to fully grasp the effect of this event, AFG would also like to report the MMF managers' feed-back. Although the programme was announced by the ECB on the 18th of March 2020, most of the redemptions had already taken place in French MMFs when the Eurosystem effectively started to implement its first acquisitions of CPs in the market. Indeed, at that time, an intervention on a market like the CP one was not that simple in operational terms, as the CP market was the only market where the ECB was not intervening through programs already put in place before the crisis (indeed, the ECB was already acquiring public debt, corporate bonds, covered bonds and ABS through its QE programme). Now the learning curve on the operational circuits is more mature also on CPs.

Additional information

Should you wish to provide additional information (e.g. a position paper, report) or raise specific points not covered by the questionnaire, you can upload your additional document(s) below. Please make sure you do not include any personal data in the file you upload if you want to remain anonymous.

The maximum file size is 1 MB.

You can upload several files.

Only files of the type pdf,txt,doc,docx,odt,rtf are allowed

Useful links

More on this consultation (https://ec.europa.eu/info/publications/finance-consultations-2022-money-market-funds_en)

Consultation document (https://ec.europa.eu/info/files/2022-money-market-funds-consultation-document_en)

Abbreviations (https://ec.europa.eu/info/files/2022-money-market-funds-abbreviations_en)

More on money market funds (https://ec.europa.eu/info/business-economy-euro/growth-and-investment/i

Specific privacy statement (https://ec.europa.eu/info/files/2022-money-market-funds-specific-privacy-statement_ε More on the Transparency register (http://ec.europa.eu/transparencyregister/public/homePage.do?locale=en)

Contact

fisma-money-market-funds@ec.europa.eu